

## RADHIKA SANTHANAGOPALAN

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### EDUCATION

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Ph.D.	<b>University of Chicago</b> , anticipated degree 2025 Department of Psychology   Booth School of Business <i>Joint Ph.D. program focusing on developmental psychology and behavioral science</i> Advisors: Katherine Kinzler (Psychology) and Jane Risen (Booth)	Chicago, IL
M.A.	<b>Cornell University</b> , 2019 Department of Psychology	Ithaca, NY
B.S.	<b>University of Michigan</b> , 2016 Department of Psychology <i>summa cum laude</i> , graduated in three years	Ann Arbor, MI

### HONORS AND AWARDS

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2024	<b>National Science Foundation (NSF), Doctoral Dissertation Research Improvement Grant (DDRIG)</b> <i>"The development of negotiation skills: children as efficient decision-makers"</i> (\$30,000)	
2024	<b>Ruth M. Sosis Memorial Fellowship Award</b> Department award (\$2000) offered to Ph.D. students recognized for excellence in leadership, mentorship, teaching, and research.	
2024	<b>Provost Social Sciences Dissertation Fellowship Award</b> Provost award (\$5000) offered to Ph.D. students in the social sciences recognized for academic excellence.	
2023	<b>UChicagoGRAD Furthering Diversity Award</b> Annual university award to recognize individuals for their contributions to DEI at UChicago.	
2022	<b>Recipient of 2022 Diversity Leadership Award</b> (UChicago news <a href="#">feature</a> ) Annual university award recognizing a graduate student who has displayed leadership in advancing social justice and fostering diversity and inclusion.	
2022-Present	<b>Dean's Advisory Council for the Social Sciences Division</b> Elected as a graduate student representative for UChicago's Social Sciences Division (9 departments including psychology, economics, and political science) and spearheaded division-wide initiatives.	
2020-21	<b>Vice Provost Committee on Graduate Course Evaluations</b> ( <a href="#">announcement here</a> ) Selected by the Vice Provost as the sole graduate student representative on the standardized course evaluation committee. Pitched and implemented questions on students' feelings of inclusion in classrooms. This course evaluation is now used across most graduate divisions.	
2020-21	<b>Graduate Council Executive Board Member: Head of Diversity &amp; Inclusion</b> Elected by the UChicago graduate community to the 13-person executive board of the graduate student government. Led the D&I committee in executing 7 DEI <a href="#">initiatives</a> , including the inaugural Juneteenth 2021 initiative featured in <a href="#">UChicago news</a> .	

## Travel awards

- 2023 Society for Philosophy and Psychology (SPP) Travel Award
- 2019-Present UChicago Psychology Department's Norman H. Anderson Travel Award
- 2018 Society for Personality and Social Psychology (SPSP) Travel Award

## **PUBLICATIONS**

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**Santhanagopalan, R.**, Risen, J.L., & Kinzler, K.D. (invited article). The development of willful ignorance. *Current Opinion in Psychology*.

**Santhanagopalan, R.**, Echelbarger, M., Risen, J.L., & Kinzler, K.D. (invited target article). An Integrated Field of Developmental Judgment and Decision-making. *Psychological Inquiry*.

**Santhanagopalan, R.**, Risen, J.L., & Kinzler, K.D. (in press). Becoming an ostrich: The development of information avoidance. *Psychological Science*.

**Santhanagopalan, R.**, & Bian, L. (2025). Children selectively amend structural inequalities. *Developmental Psychology*. <https://doi.org/10.1037/dev0001940>

**Santhanagopalan, R.**, Hok, H., Shaw, A., & Kinzler, K.D. (2024). "They should go back to their own island": The ontogeny of attitudes toward migrants. *Developmental Science*. <https://doi.org/10.1111/desc.13599>

Sharanya Bashyam<sup>ϕ</sup>, Marc Colomer\*, **Santhanagopalan, R.\***, Kinzler, K.D., Woodward, A. (2023). Children's language-based pedagogical preferences in a multilingual society. *Journal of Experimental Psychology: General*. <https://dx.doi.org/10.1037/xge0001497>

<sup>ϕ</sup> student mentee

\*shared authorship

**Santhanagopalan, R.**, Jones, E.L.<sup>ϕ</sup>, Ransom, A., & Kinzler, K.D. (2023). Where does language come from? The development of a naïve biological understanding of language. *Journal of Experimental Child Psychology*, 233, 105694. <https://doi.org/10.1016/j.jecp.2023.105694>

<sup>ϕ</sup> student mentee

**Santhanagopalan, R.**, Keysar, B., & Kinzler, K.D. (2022). Young children enlarge the pie: Antecedents of negotiation skills. *Journal of Experimental Psychology: General*, 151(11), 2788–2811. <https://doi.org/10.1037/xge0001220>

DeJesus, J.M., **Santhanagopalan, R.**, & Kinzler, K.D. (2022). Experimental methods to elicit language attitudes among children. In R. Kircher & L. Zipp (Eds.), *Research Methods in Language Attitudes* (pp. 234-249). Cambridge University Press. <https://doi.org/10.1017/9781108867788.019>

**Santhanagopalan, R.**, Heck, I.A., & Kinzler, K.D. (2022). Leadership, gender, and colorism: Children in India use social group membership to guide leadership cognition. *Developmental Science*, e13212. <https://doi.org/10.1111/desc.13212>

Heck, I.A., **Santhanagopalan, R.**, Cimpian, A., & Kinzler, K.D. (2021). An integrative developmental framework for studying gender inequities in politics. *Psychological Inquiry*, 32(2), 137-152. <https://doi.org/10.1080/1047840X.2021.1932984>

Heck, I.A., **Santhanagopalan, R.**, Cimpian, A., & Kinzler, K.D. (2021). Understanding the Developmental Roots of Gender Gaps in Politics. *Psychological Inquiry*, 32(2), 53-71. <https://doi.org/10.1080/1047840X.2021.1930741>

**Santhanagopalan, R.**, DeJesus, J.M., Moorthy, R.S., & Kinzler, K.D. (2021). Nationality cognition in India: Social category information impacts children's judgments of people and their national identity. *Cognitive Development*, 57, 100990. <https://doi.org/10.1016/j.cogdev.2020.100990>

## CONFERENCE PRESENTATIONS

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- Santhanagopalan, R., & Bian, L.** (2023, June). Children selectively amend structural inequalities. Talk presented at the Society for Philosophy and Psychology (SPP).
- Santhanagopalan, R., Risen, J.L., & Kinzler, K.D.** (2023, March). Becoming an Ostrich: The development of information avoidance. Talk presented at the Society for Research on Child Development (SRCD).
- Santhanagopalan, R., Bas, J., & Kinzler, K.D.** (2023, March). Children's judgments of monolinguals and bilinguals. Talk presented at the Society for Research on Child Development (SRCD).
- Santhanagopalan, R., & Bian, L.** (2023, Feb). Children rectify structural inequalities. Talk presented at the Society for Personality and Social Psychology (SPSP).
- Santhanagopalan, R., Risen, J.L., & Kinzler, K.D.** (2022, April). The development of information avoidance in children. Poster presented at the Cognitive Development Society (CDS) in Madison, WI.
- Santhanagopalan, R., Heck, I.A., & Kinzler, K.D.** (2021, April). Children in India use social category information to guide leadership choices. Talk presented at the Society for Research in Child Development (SRCD).
- Santhanagopalan, R., Monteiro, B.A., Kim, H., Krosch, A.R., Shaw, A., & Kinzler, K.D.** (2021, April). The Development of Immigration Attitudes. Talk presented at the Society for Research in Child Development (SRCD).
- Santhanagopalan, R., Monteiro, B.A., Hok, Hannah., Krosch, A.R., Shaw, A., & Kinzler, K.D.** (2021, February). Immigration Attitudes in Adults and Children: Voting Power, Resource Entitlement, and Native-Immigrant Intergroup Relations. Talk presented at the Society for Personality and Social Psychology (SPSP).
- Santhanagopalan, R., Monteiro, B.A., Krosch, A.R., & Kinzler, K.D.** (2019, October). The development of immigration attitudes: Who is entitled to land and resources?. Talk presented at Cognitive Development Society (CDS) in Louisville, KY.
- Santhanagopalan, R., Monteiro, B.A., Krosch, A.R., & Kinzler, K.D.** (2019, October). The development immigration attitudes: Who is entitled to land and resources? Poster presented at the Cognitive Development Society (CDS) in Louisville, KY.
- Santhanagopalan, R., Keysar, B., & Kinzler, K.D.** (2019, July). The development of negotiation skills: Evidence of reasoning as culturally determined. Talk presented at the annual Society for Philosophy and Psychology (SPP) in San Diego, CA.
- Santhanagopalan, R., & Kinzler, K.D.** (2019, June). Children's Ideas and Attitudes About Nationality. Talk presented at the Society for the Psychological Study of Social Issues (SPSSI) in San Diego, CA.
- Santhanagopalan, R., Keysar, B., Sah, S., & Kinzler, K.D.** (2019, March). The Development of Negotiation Skills: Insights from the U.S and India. Talk presented at the Society for Research in Child Development (SRCD) in Baltimore, VA.
- Santhanagopalan, R., Heck, I.A., & Kinzler, K.D.** (2019, March). The Development of Leadership Attitudes in India. Poster presented at the 2019 Meeting of the Society for Research in Child Development (SRCD) in Baltimore, MD.
- Santhanagopalan, R., Monteiro, B.A., Krosch, A., & Kinzler, K.D.** (2019, February). They should go back to their own island: Immigration Status & Acculturation on Children's Immigrant Attitudes. Poster presented to the Society for Personality and Social Psychology (SPSP) in Portland, OR.
- Santhanagopalan, R., Keysar, B., & Kinzler, K.D.** (2018, March). The Negotiating Mind: Should We Cut the Orange in Half, or Do Something Else? Poster presented to the Society for Personality and Social Psychology (SPSP) in Atlanta, GA.

**Santhanagopalan, R.,** Keysar, B., & Kinzler, K.D. (2017, October). The Negotiating Mind. Poster presented to the Cognitive Development Society (CDS) in Portland, OR.

## **INVITED TALKS**

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**Santhanagopalan, R.** (2025, April). Judgment and decision-making in children. Talk presented to the Social Learning Lab, Stanford University, Palo Alto, CA.

**Santhanagopalan, R.** (2025, March). The ontogeny of social decision-making. Talk presented to the Early Learning and Cognition Lab, University of California, San Diego, CA.

**Santhanagopalan, R.** (2024, January). The ontogeny of social decision-making. Talk presented to Duke University Department of Psychology, Durham, NC.

**Santhanagopalan, R.,** Heck, I.A., & Kinzler, K.D. (2023, June). The ontogeny of social decision-making. Talk presented to undergraduate students at the Booth School of Business, Chicago, IL.

**Santhanagopalan, R.,** Heck, I.A., & Kinzler, K.D. (2022, April). Leadership, gender, and colorism: Children use social category information to guide leadership cognition. Brownbag talk presented to the University of Illinois Urbana-Champaign Department of Developmental Psychology, Urbana-Champaign, IL.

**Santhanagopalan, R.,** Keysar, B., & Kinzler, K.D. (2022, April). Antecedents of negotiation skills in children. Brownbag talk presented to the University of Chicago Department of Psychology, Chicago, IL.

**Santhanagopalan, R.,** Heck, I.A., & Kinzler, K.D. (2022, March). The development of leadership cognition. Talk presented at the Booth School of Business Behavioral Science Workshop, Chicago, IL.

**Santhanagopalan, R.,** Risen, J.L., & Kinzler, K.D. (2021, November). The development of information avoidance. Talk presented at the Booth School of Business Behavioral Science Brownbag, Chicago, IL.

**Santhanagopalan, R.,** Keysar, B., Sah, S., & Kinzler, K.D. (2018, June). Resource Allocation in Children: Insights from U.S and India. Talk presented at Development of Social Cognition Meeting at the University of Chicago, IL.

**Santhanagopalan, R.,** Keysar, B., Sah, S., & Kinzler, K.D. (2017, April). Cross-cultural insight into children's sharing behaviours. Talk presented to the Psychology Department at Cornell University, Ithaca, NY.

**Santhanagopalan, R.,** Keysar, B., Sah, S., & Kinzler, K.D. (2017, June). The Development of Negotiation Skills. Talk presented at the Development of Social Cognition Meeting at the University of Chicago, IL.

## **TEACHING AND ADVISING**

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### **Guest Lecturer**

- University of Chicago Booth School of Business: Negotiations
- University of Chicago Department of Psychology: Introduction to Social Psychology
- Cornell University Department of Psychology: Language and Social Groups

### **Teaching Assistantships**

#### University of Chicago Booth School of Business

- Managerial Psychology
- Strategies and Behavioral Processes in Negotiations

#### University of Chicago Department of Psychology

- Psychology of Negotiations
- Developmental Psychology
- Social Psychology

#### Cornell University

- The Development of Social Behavior

## Advising Undergraduate and Graduate Students

### Undergraduate honors and Master's theses

- Sharanya Bashyam (now a PhD student at UC Irvine): Children's language-based pedagogical preferences in a multilingual society. Published in the *Journal of Experimental Psychology: General*.
- Emily Jones (now a Ph.D. student at the University of Denver): Where does language come from? The development of a naïve biological understanding of language. Published in the *Journal of Experimental Child Psychology*.
- Candelas Distefano (now a Ph.D. student at the University of Rochester): Nudging information-seeking in children.
- Kate Hodgdon: The role of status in children's motivated perspective-taking.
- Tu Tu: Accent vs. Perception of accent: Visual racial cues affect speech comprehension in academic contexts.

### Additional mentorship

- Co-advised visiting PhD student Sanam Younis from Quaid-i-Azam University in Pakistan.
- I was a primary mentor to an additional 13 research assistants: Annika Khanna, Serdar Celikus, Gillian Grose (now a PhD student at the University of Maryland), Emory Kim, Filippa Kolokotsa, Malik Leary, Justin Liu, Cecilia Martindale, Sharanya Suresh, Timethius Terrell, Sarah Thein, and Ally Wang and Cassidy Wolfe (now a PhD student at UC Irvine).

## **SERVICE & OUTREACH**

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- 2021-Present **Lumiere Education Mentor:** Research mentor to international high school students with limited research opportunities. Created nine-week intensive individualized research programs.
- 2020-Present **iMentor Chicago:** Mentor to would-be first-generation high school students from disadvantaged communities.
- 2019-Present **Hyde Park Refugee Project:** Mentor and English tutor for refugee children and young adults.
- 2019-Present **PhD Climate Committee for the Booth School of Business**  
Represented PhD students in the Booth School of Business (7 areas including behavioral science, marketing, and finance) on an 8-member team of students and faculty working to address climate issues.
- 2019-2022 **Diversity & Inclusion Committee in the UChicago Psychology Department:** Brainstormed and executed initiatives to foster inclusion in the department.
- 2018-2019 **FemStem Mentor:** Mentored undergraduate women in STEM at Cornell University.
- 2018-2019 **Graduate Diversity Chair for the Cornell Psychology Department:** Led the first D&I graduate committee in the Psychology department. Brainstormed and executed initiatives to increase URM representation and retention.
- 2017-2019 **Executive Board Member of Asha for Education Cornell:** Elected board member for non-profit seeking to raise money for underprivileged children in India to receive educational opportunities.